

[NEWS RELEASE]

March 10, 2020 SMBC Nikko Securities Inc.

Quarterly Economy Outlook for FY 2019-2021 (Update)

March 10, 2020 (JST), "SMBC NIKKO Japan Economic Outlook for FY 2019-2021" has been released, responding to the second preliminary of GDP (October-December 2019 period).

Coronavirus to Inflict Short-term Economic Squeeze

- ◆ Real GDP: -0.2% in FY19, +0.2% in FY20, +1.4% in FY21
- ♦ Nominal GDP: +0.3% in FY19, +0.3% in FY20, +1.9% in FY21

Summary

GDP growth outlook

We revise our economic outlook to reflect Japan's Oct-Dec GDP (second preliminary). We now forecast real GDP growth rates of <u>-0.2% YoY in FY19</u>, <u>+0.2% in FY20</u>, and <u>+1.4% in FY21</u>. Compared to our previous forecast (20 Feb), we cut our outlook for FY19 and FY20 by 0.7ppt and 0.5ppt, respectively, but raise it 0.3ppt for FY21. Our FY19-20 outlook factors in anemic demand from a major typhoon and weakening demand brought on by the coronavirus. We anticipate a recovery from these negatives in FY21.

· Economic overview

Real GDP in Oct-Dec 2019 fell 7.1% YoY. Consumer spending, which was boosted only slightly on frontloaded demand prior to the consumption tax hike, fell sharply and capex also declined even as impact from the tax hike should have been neutral. Industrial production also plummeted around the same time. A major typhoon that slammed Japan in October was behind the weak data.

Industrial production was expected to recover quickly after impact from the typhoon subsided, but the coronavirus outbreak from the start of the year has sapped production's momentum. Japan's economy is reeling from a severe correction triggered by the typhoon and the coronavirus.

Share the Future

SMBC NIKKO

This material is an English translation of Japanese announcement made on March 10, 2020. Although the company intended to faithfully translate the Japanese document into English, the accuracy and correctness of this translation are not guaranteed and thus you are encouraged to refer to the original Japanese document.

Economic outlook

We formulate two scenarios in terms of impact from the coronavirus: A) virus spreads in Japan for three months (Feb-Apr) and B) virus spreads for six months (Feb-Jul) and the Tokyo Olympics/Paralympics are cancelled.

Case A) is our base case and should it unfold we see the virus dragging GDP down by 0.9%. On a quarterly basis growth plummets in Oct-Dec 2019 (typhoon) and Jan-Mar 2020 (coronavirus outbreak) and Japan's economy enters a recession. With economic fundamentals solid, however, we would assume that Japan's economy rebounds quickly as long as the number of coronavirus cases is contained.

Case B) assumes a 1.4% hit to GDP. The freeze on consumption brought on by the spread of the virus delivers an even bigger economic hit than the cancellation of the Olympics. We assume three straight quarters of negative growth starting from Oct-Dec 2019, though we do envision a quick recovery thereafter.

· Risks

The biggest risk is likely a credit crunch if the financing environment for SMEs becomes increasingly hostile. Economic deterioration could lead to more bankruptcies among SMEs. In turn, tighter lending stances by banks could trigger an economic crisis brought on by the lack of credit. The most effective measure to combat a credit crunch is for the government to guarantee bank loans. Government-backed guarantees of bank loans would reduce loan risk to zero and thus allow banks to ease their lending stances.

One other risk is yen appreciation. As things stand, the yen is gaining ground owing to economic jitters in the US and expectations for another rate cut. The BoJ must expand its quantitative easing program to prevent the yen from strengthening further. Rates in Japan are effectively at zero, so the yen has become an "interest-free" currency. An increase in the money supply brings down the value of interest-free currency, and we believe the BoJ will need to expand JGB purchases to around at least Y50th to stave off yen appreciation. If the BoJ also revises forward guidance and allows rates to stand at their current level or even lower it would be equivalent to a rate cut and thus be even more effective.

###

Quarterly forecasts for Japanese economy

	«Actual» ← → «Forecasts»														》←	→《F》		(Unit:%)			
	2019				2020				2021				2022	FY18		FY19	FY20	FY21	Comparison with previous forecasts (as at 20 Feb 2019)		
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q						FY19	FY20	FY21
Real GDP growth (QoQ)	0.5	0.6	0.0	-1.8	-1.5	0.7	1.5	0.7	0.5	0.2	0.1	0.1	0.1		1						
(annual rate)	2.2	2.3	0.1	-7.1	-5.8	2.7	6.1	2.9	1.8	0.7	0.5	0.4	0.4	L	0.3	-0.2	0.2	1.4	-0.7	-0.5	0.3
Domestic demand, contribution (QoQ)	0.1	0.8	0.3	-2.3	-1.4	0.3	1.0	0.5	0.4	0.2	0.2	0.2	0.2		0.1	0.2	-1.0	0.0	0.0	-0.8	0.0
Private consumption (QoQ)	0.0	0.6	0.5	-2.8	-1.9	0.5	1.5	0.5	0.4	0.1	0.1	0.1	0.2		0.1	-0.8	-0.8	1.2	-0.7	-1.3	0.4
Capex (QoQ)	1.5	-0.2	1.2	-2.5	-1.5	-0.5	0.0	0.5	0.5	0.5	0.5	0.5	0.5	-	4.9	1.0	-2.2	1.9	0.1	0.1	0.0
Residential investment (QoQ)	-0.4	8.0	0.2	-4.6	-1.0	0.0	0.9	0.8	0.4	0.4	0.4	0.4	0.4		1.7	-0.9	-1.9	1.9	-1.3	-4.3	0.0
Public investment (QoQ)	2.1	1.7	1.1	0.7	0.0	0.0	1.2	-1.5	2.5	2.5	2.5	2.5	2.5		0.6	3.3	0.3	1.0	-0.2	0.2	0.0
Foreign demand, contribution (QoQ)	0.5	-0.3	-0.3	0.5	-0.1	0.3	0.5	0.3	0.1	0.0	-0.1	-0.1	-0.1	-	0.1	-0.2	1.0	0.0	0.0	0.8	0.0
Exports (QoQ)	-1.9	0.4	-0.7	-0.1	-2.8	1.0	2.5	1.5	1.4	0.8	0.8	0.8	0.8		1.6	-2.0	1.7	4.5	-0.5	-0.4	1.1
Imports (QoQ)	-4.3	2.0	0.7	-2.7	-2.5	-1.0	-0.5	0.0	1.0	1.0	1.2	1.2	1.5	L	2.2	-1.1	-4.1	3.6	-0.6	-5.4	0.8
Nominal GDP growth (QoQ)	1.1	0.6	0.4	-1.5	-2.5	1.0	1.7	1.0	0.4	0.3	0.3	0.3	0.2		0.1	0.3	0.3	1.9	-0.6	-0.5	0.3
Industrial production (QoQ)	-2.5	0.7	-0.5	-4.0	0.7	0.5	0.5	1.0	1.0	0.5	0.0	0.0	0.5	L	0.2	-3.0	-0.1	1.0	-0.5	-2.0	0.4
Trade balance (Y tn, SAAR)	-1.5	-2.6	-1.4	2.9	0.6	2.6	6.5	8.6	10.1	9.7	9.2	9.0	8.6		1.5	-0.1	6.9	9.1	0.0	5.0	5.6
Unemployment rate (%)	2.5	2.4	2.3	2.3	2.4	2.4	2.4	2.4	2.4	2.4	2.3	2.3	2.3		2.4	2.3	2.4	2.3	0.0	0.2	0.1
Core CPI (YoY)	0.8	8.0	0.5	0.6	0.6	0.4	0.5	0.5	0.7	0.7	0.7	0.7	0.7		8.0	0.6	0.5	0.7	0.0	0.0	0.0
(Ex effects of consumption tax hike)	0.8	0.8	0.5	-0.4	-0.4	-0.6	-0.5	0.5	0.7	0.7	0.7	0.7	0.7		0.8	0.1	0.0	0.7	0.0	0.0	0.0
IOER (Eop)	-0.1	-0.1	-0.1	-0.1	-0.1	-0.1	-0.1	-0.1	-0.1	-0.1	-0.1	-0.1	-0.1	-	0.1	-0.1	-0.1	-0.1	0.0	0.0	0.0
YCC 10y JGB yields target (Eop)	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0		0.0	0.0	0.0	0.0	0.0	0.0	0.0
US real GDP growth (QoQ annualized)	3.1	2.0	2.1	2.1	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0		2.7	2.1	2.0	2.0	0.0	0.0	0.0
US unemployment rate (%)	3.9	3.6	3.6	3.5	3.5	3.5	3.4	3.4	3.4	3.4	3.4	3.4	3.4		3.9	3.5	3.4	3.4	0.0	0.0	0.0
US core CPI (YoY)	2.1	2.1	2.3	2.3	2.2	2.3	2.3	2.3	2.3	2.2	2.2	2.2	2.2		2.2	2.2	2.3	2.2	0.0	0.0	0.0
Fed rate (Eop)	2.375	2.375	1.875	1.625	1.125	0.875	0.875	0.875	1.125	1.125	1.375	1.375	1.375	2.	375	1.125	1.125	1.375	-0.50	-0.80	-0.70

Assumptions: Forex rate (annual mean): Y108.8/\$ in FY19, Y110.0/\$ in FY20 and Y114.0/\$ in FY21;

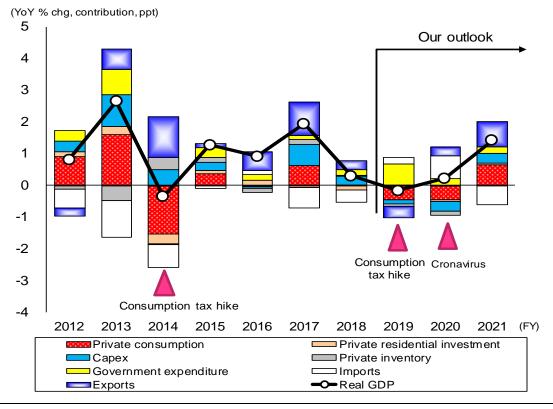
Crude oil price (WTI annual mean): \$55.7/bbl in FY19, \$48.8/bbl in FY20 and \$50.80/bbl in FY21.

Notes: 1) US GDP on a calendar basis, US unemployment rate is the average for the period and FF rate at end of year. 2) Actual figures from CAO, MIC, METI, BOJ. Forecasts by SMBC NIKKO.

Sources: Cabinet Office(CAO); Ministry of Economy, Trade and Industry (METI); Ministry of Internal Affairs and Communications (MIC);

Bank of Japan(BOJ); SMBC NIKKO forecasts

Outlook for real GDP growth



Sources: CAO, SMBC NIKKO forecasts

APPENDIX

General Disclaimer

This research report has been produced by SMBC NIKKO for informational purposes only. It does not constitute solicitation of the sale or purchase of securities or other investments. The information contained herein is derived from sources that SMBC NIKKO believes to be reliable, but SMBC NIKKO does not guarantee the accuracy or completeness of said information. In some cases, such information may be incomplete or summarized. Prices, numbers, and similar data contained herein include past results, estimates, and forecasts, all of which may differ from actual data. These prices, numbers, and similar data may also change without prior notification. This research report does not guarantee future performance, and the information contained herein should, for whatever purpose, be used solely at the discretion and responsibility of the client. Neither SMBC NIKKO nor its affiliates accept any liability or responsibility for any results in connection with the use of such information. This research report does not take into account specific financial situations, needs, or investment objectives of any client, and it is not intended to provide tax, legal, or investment advice. Clients are responsible for making final investment decisions and should do so at their own discretion after careful examination of all documentation delivered prior to execution, explanatory documents pertaining to listed securities, etc., prospectuses, and other relevant documents. Non-research departments of SMBC NIKKO and its affiliates may provide commentary to clients and their proprietary trading departments that are inconsistent with or incompatible with investments or opinions recommended in this research report. SMBC NIKKO and its affiliates may make investment decisions on the basis of such commentary. In addition, SMBC NIKKO and its affiliates, as well as employees of either, may trade in the securities mentioned in this research report, their derivatives, or other securities issued by the same issuing companies in this research report. This research report is distributed by SMBC NIKKO and/or its affiliates. The information contained herein is for client use only. SMBC NIKKO holds the copyright on this research report. Any unauthorized use or transmission of any part of this research report for any reason, whether by digital, mechanical, or any other means, is prohibited. If you have any questions, please contact your sales representative. Additional information is available upon request

Certain company names, product and/or service names that appear in this research report are trademarks or registered trademarks of SMBC NIKKO or other companies mentioned in the report.

Important notes concerning Article 37 of the Financial Instruments and Exchange Act (Advertising Regulations, etc.)

Commissions (below figures do not apply to certain customers, such as non-residents in Japan and professional investors under FIEA, for whom commissions are set on an individual basis)

When a trade is executed based on information contained in this research report, a predetermined brokerage commission may be charged. For example, when an order is placed at a branch to buy or sell a stock or other security on a securities exchange in Japan (with the exception of odd-lot remainders), a commission of up to a maximum of 1.265% of the contract settlement amount (Note: The minimum commission is 5,500 yen) is charged to the client for each product trade executed. Clients will only be charged for the purchase price of a bond, stock or other security in trades executed as part of a primary offering, secondary distribution, or with a counterparty (Note: In the case of bonds, the trade may require that the client pay accrued interest if separate from the purchase price). For trades involving products denominated in foreign currencies, an exchange of products denominated in yen and another currency, or an exchange of products denominated in different currencies, the applicable exchange rate will be determined by SMBC NIKKO. For fees mentioned above that are subject to consumption tax, the rates and amounts include the consumption tax portion.

Risks

Each product entails the risk of a partial loss of the amount of invested capital (the risk of a partial loss of principal) or a loss equal to or greater than the amount of invested capital (the risk of a loss equal to or exceeding principal) due to a variety of factors, which may include price variance and fluctuations in stock markets, interest rates, exchange rates, real estate markets, and commodity markets, and deterioration in the creditworthiness (including the financial and management condition) of issuers of securities. When executing margin or derivative transactions ("derivatives"), there is a risk the amount of derivatives transaction exposure could exceed the client's margin collateral or margin deposit ("margin collateral amount"), and there is also a risk of loss exceeding the client's margin collateral should prices of securities or values of indexes underlying such transactions fluctuate (the risk of a loss equal to or exceeding principal). When executing over-the-counter derivative transactions, there may be a spread between the ask and bid prices on financial instruments quoted by SMBC NIKKO. For asset-backed securities, interest, dividends, repayment of principal and other elements may be affected by changes in conditions in certain assets. Such changes may result in losses relating to early sale or redemption of such assets.

Aforementioned commissions and risks differ by financial instrument and clients should carefully examine all relevant documentation, including documentation delivered prior to execution, prospectuses, and other material provided. Clients may contact any SMBC NIKKO branch for questions regarding such documentation.

Company Name

SMBC Nikko Securities Inc. is a financial instruments dealer governed by the Financial Instruments and Exchange Act, registered with the Kanto Local Finance Bureau, Registration No. 2251.

Member Associations

SMBC Nikko Securities Inc. is a member of the Japan Securities Dealers Association, the Japan Investment Advisers Association, The Financial Futures Association of Japan and the Type II Financial Instruments Firms Association.